Applus+ upgrade their travel and expense management with Roomex

# **Applus<sup>⊕</sup>**

#### Challenges

- Inefficient, complicated travel booking process, lacking support.
- No easy overview of spend or savings.
- Staff paying out of pocket for expenses incurred on work travel.

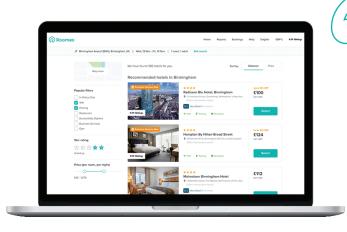
#### Solutions

- Provided a straighforward, custom booking platform with RoomexStay.
- Access to easy-to navigate travel Analytics.
- Prepaying for travel expenses with RoomexPay virtual expense cards.



Applus+ is a worldwide leader in the testing, inspection and certification sector. They are a trusted partner, enhancing the quality and safety of their client's assets and infrastructures while safeguarding operations and improving environmental performance. Applus+ works across industries such as oil and qas, petrochemical, nuclear, and aerospace to name a few. Their innovative approach, technical capabilities and highly skilled and motivated workforce of over 23,000 employees assure operational excellence across multiple sectors in more than 70 countries.

Because of the diversity of their business, both global and domestic travel is required for client projects and internal Applus+ business. Travellers include technicians and engineers as well as other office-based employees.



#### Travel Management Before Roomex

Before using Roomex, Applus+ found it difficult to source and organise accommodation for all of their ongoing projects, particularly as they would have many running at one time.

"Since we're travelling around the world on projects, all with different teams, people, and requirements, we call for a variety of accommodation options. It was difficult to source and keep all of these projects organised, especially with so many running at once. Our previous provider was located mostly offline making it less cost-efficient and less self-sufficient."

This gave rise to a number of problems which Applus+ were looking to solve.

- 1. Create an easier, more efficient, travel booking process so teams can move faster and stay organised while being supported immediately if necessary.
- 2. Have access to straightforward reporting and analytics tools to get a view into spend and savings.
- 3. Prepay for dining at the hotel to **limit staff's out-of-pocket spending** and shorten the reimbursement cycle.

Roomex offers everything we require to travel both domestically and internationally. They provide a smart, professional, and efficient platform whilst still tailoring their service to our individual needs.

By working together with Applus+, Roomex were able to solve these problems and provide a more efficient booking process overall.

### Straightforward, Custom Booking Platform

Travel management is messy, dynamic, and requires constant attention. When working across multiple countries with different traveller requirements, Roomex keeps everything all in one place. By providing a straightforward, flexible, custom booking platform to Applus+ with RoomexStay, Roomex was able to solve the inefficient and complicated travel booking process which Applus+ had been contending with.

In addition to simplifying the hotel booking process for Applus+, RoomexStay is also easy to introduce to new team members, which means more time saved for employees. The RoomexStay platform also provides Applus+ with Roomex's top of the line support team whenever they need it.





Roomex keeps everything all in one place. It's easy to train new team members to use RoomexStay, and employees always feel supported by the Roomex team.

#### Savings and Spend at a Glance

RoomexAnalytics enables Applus+ to see what was spent and saved, their top hotels and bookers, all in one place.

"It's simple to break down these numbers with more detailed reports, and if there is something we're looking to find out beyond what's provided, the Roomex team provides us with custom run, personalised reporting, letting us know details ranging from check-in and check-out dates, nights booked, and customer details."

With RoomexAnalytics, Applus+ are able to control travel spend across the organisation, discover time- and moneysaving opportunities, and ensure Duty of Care for all travellers with the Workforce Tracker.



## Eliminating out-of-pocket spend and expense claims

By adding RoomexPay virtual expense cards directly to hotel bookings, Applus+ are able to provide their team with meals without issuing a company credit card to every single traveller or forcing employees into the inconvenient, time-consuming process of forcing them to pay out-ofpocket and reimbursing them post-trip.

"We simply add a meal allowance with RoomexPay virtual expense cards to bookings, and our teams can eat daily at the hotel with no hassle. We view and pay for these cards on our Roomex invoice beside all accommodation costs, saving us countless hours of work."

This switch to RoomexPay virtual expense cards has ensured that travelling employees are never left out-of-pocket, while also eliminating the number of expense claims that returning employees are processing.



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